Priming Moral Reasoning Using Text

Eyal Sagi (esagi@stfrancis.edu)



University of St. Francis

Research Question

Is our moral view of the world affected by exposure to the moral reasoning of others?

Moral Foundations Theory

Haidt & Joseph (2004)

5 categories of moral concerns:

- Authority (comply; respect; protest)
- Fairness (reasonable; rights; prejudice)
- Harm (protection; safety; suffered)
- Loyalty (enemy; member; together)
- Purity (integrity; pervert; preserve)

Moral Foundations Questionnaire

(Graham et al., 2011)

- Designed to measure individual differences in the importance of moral concerns
- 2 parts with 15 questions each

Moral Foundations Dictionary

(Graham et al., 2009)

A set of terms associated with each concern

Materials

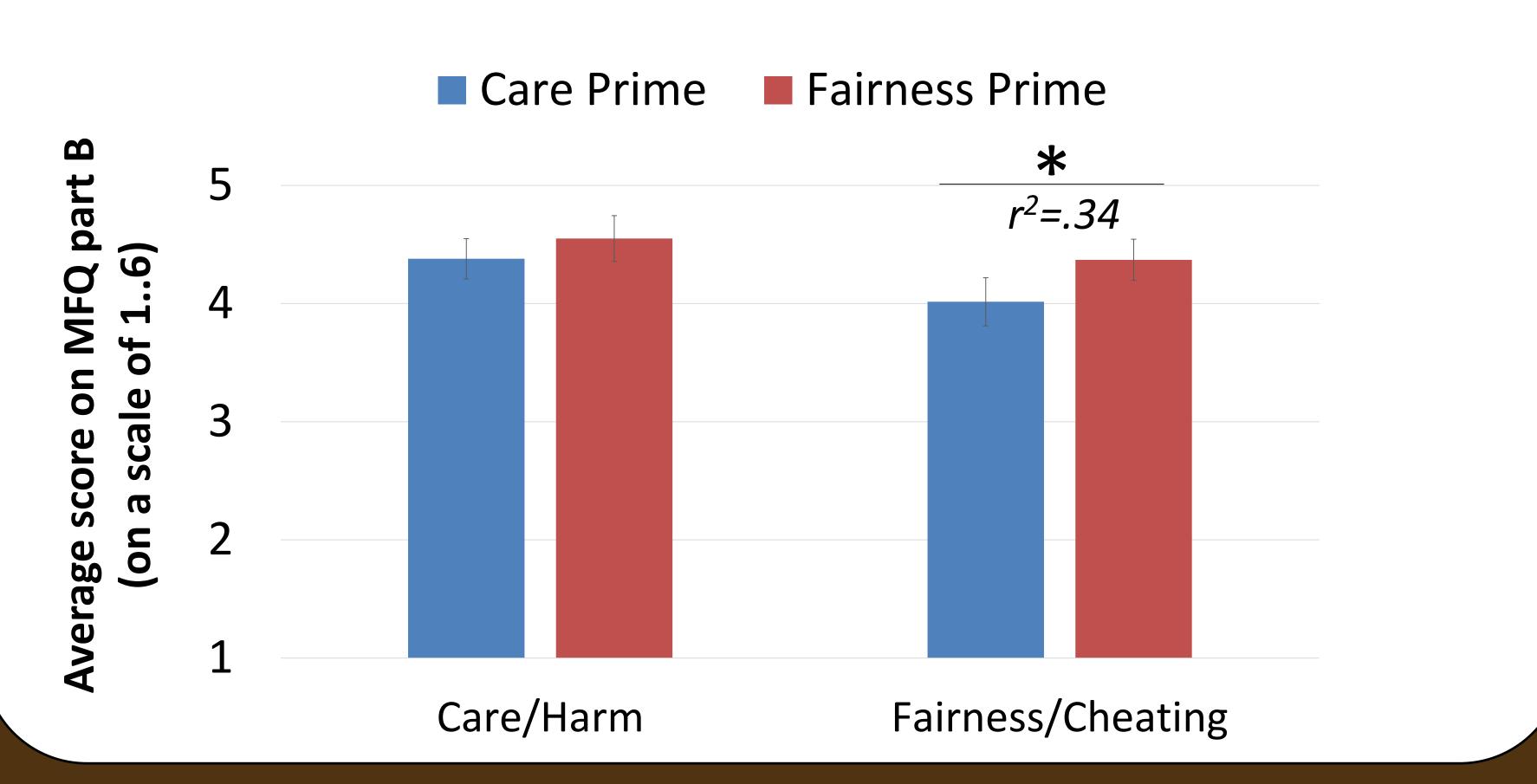
(from Sagi & Dehghani, 2014)

Selected from a corpus of tweets about the U.S. Federal Shutdown (Sep.-Oct. 2013; 421k tweets)

- Automatically scored on the 5 moral concerns
- Priming materials:
 - 14 tweets that were high in fairness/cheating
 - ❖ 14 tweets that were high in care/harm
- Rating materials:
 - 25 tweets (5 tweets relevant to each of the 5 moral concerns)

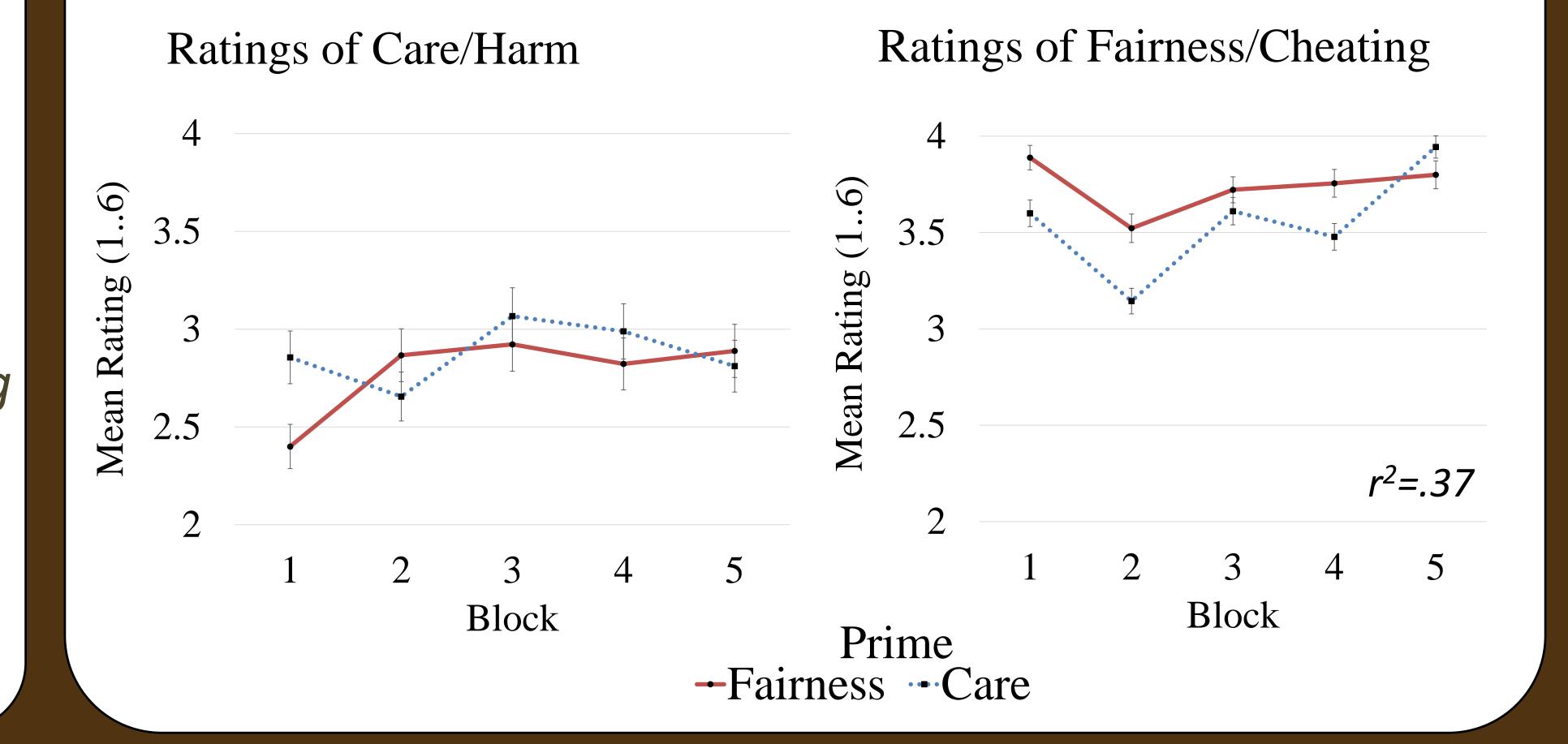
Measure I: Moral Foundations Questionnaire

- ❖36 Ps rated agreement with 14 priming tweets (fairness or care)
- Completed Part B of the MFQ
- Analysis used their score on part A (pre-priming) as a covariate



Measure II: Ratings of Tweets

- ❖36 *P*s rated 25 different tweets on the relevancy of all 5 concerns
- Analysis included the order in which tweets were rated (in blocks of 5)



Samples of primes

Fairness/Cheating

- "Liberal #Congress members claim that the law must apply equally to all...well, except them. #Obamacare #Dems #GOP"
- * "Hey #GOP look up the 14th amendment! If u love the Constitution Founding Fathers so much, then ADHERE to the law of the land. #JustVote"
- "Liberals progressives say that #obamacare is the law of the land, but they ignore illegals breaking the law of the land!"

Care/Harm

- * "Refugees Waiting Overseas Are in Limbo as U.S. Shutdown Continues #refugees #shutdown #resettlement #newcomers #USA"
- "Outrageous not paying death benefits to families of our fallen servicemen! This SOB #Obama looking for a civil war to become dictator!"
- "Dr. Seuss's #Congress Who Stole #SNAP: Kids seniors face health risks due to #GovernmentShutdown. #PublicPolicy"

Results

- Observed a priming effect for *fairness* but not for care
 - Possibly due to a ceiling effect?
- Priming affected both perceived importance and ratings of relevance
- **Effect** might be short-lived

Future Studies

- Replicate with other concerns
- Does agreement with the content matter?
- Can this type of priming affect long-term change?

References

- 1. Graham, J., Haidt, J., & Nosek, B. A. (2009). Liberals and conservatives rely on different sets of moral foundations. *Journal of Personality and Social Psychology, 96(5)*, 1029–1046.
- 2. Graham, J., Nosek, B. A., Haidt, J., Iyer, R., Koleva, S., & Ditto, P. H. (2011). Mapping the Moral Domain. *Journal of Personality and Social Psychology*, 101(2), 366–385.
- 3. Haidt, J., & Joseph, C. (2004). Intuitive ethics: How innately prepared intuitions generate culturally variable virtues. Daedalus, 133(4), 55–66.
- 4. Sagi, E., & Dehghani, M. (2014) Moral Rhetoric in Twitter: A Case Study of the U.S. Federal Shutdown of 2013. In P. Bello, Guarini, M., McShane, M., & Scassellati, B., *Proceedings of the 36th Annual Conference of the Cognitive Science Society* (pp. 1347-1352).